



Shoalhaven Case Study

The company

Shoalhaven City Council is a local government area in the south-eastern coastal region of New South Wales, approximately 200 kilometres south of Sydney. Formed in 1948, the council of the shire of Shoalhaven brings Nowra Municipal, Berry Municipal, Broughton Vale, Cambewarra, Clyde, Ulladulla Municipal and South Shoalhaven councils together and currently manages 10 holiday parks and 8 aquatic centres across the shire.

The challenge

Between council offices and recreational facilities, Shoalhaven was processing over 50,000 invoices from multiple suppliers to source office products, safety supplies and facilities requirements across varying sites. Engaging more than one business supplies provider was causing duplication of functions including numerous invoices being processed across each property and a lack of compliance.

The journey

Staples identified an opportunity for Shoalhaven City Council to achieve compliance across all properties and gain improved efficiencies by streamlining their council supply ordering processes to one Single Source provider. As a preferred supplier of the Local Government Procurement (LGP) contract, Staples initially expanded the product offering to safety supplies and facilities solutions to an established line of office products that were being supplied. In addition, Staples were also able to provide a furniture solution for Shoalhaven's training facilities and have since been recommended to assist a neighbouring council body with a facilities solution.

The results

Through Staples Single Source solution, Shoalhaven City Council has been able to streamline their ordering processes and reduce the amount of invoices being processed by 10%. This was achieved by identifying a number of business products across a range of categories that Staples can procure and deliver to over 47 sites. Staples has formed a trusted on-going relationship with Shoalhaven City Council as a result of efficient service delivery and supplier partnerships that provide specialist advice on furniture and facilities solutions.

For more information please visit staplesadvantage.com.au or call 13 26 44.